

September/October 2023

FREE Family Event





Davidson Ford of Clay



October 27
5:00 to 6:30 pm
TRUNK

Treat

Davidson Ford of Clay-Route 31 in Liverpool
Vendors call the Liverpool Chamber 315-457-3895



www.liverpoolchamber.com

Find yourself in a picture, ad, or your company logo inside and email us the page # and we will enter your name for a Gift card for Coffee!

LAST ISSUE WINNER: Roxane Baumbach, Paul Davis Restoration North Country! Must be submitted by: Oct 4, 2023

Space Intentionally left blank for Your Ad Here In Color Full Space - \$650 for 1 year 1/2 Space - \$400 for 1

2

CONTENTS

Ads	
Board of Directors	
Business of the Month	
Coffee and Friends	7
Family Health and Fun Fair	15
Help	26
Golf Thank You aPics	28,29,30
Lunch Connection	6
Liverpool Is The Place	15
Members Making Moves	
New Member Showcase	88
New Members	20,21
National Days, Pictures	
Ramblings from the President	14
Ribbon Cutting	9
Save the Date	27
Small Business Saturday	11
Tips on Flooring, Floor Covering International	
What Happens at a chamber lunch	23



SUPPORT THE CHAMBER CONTRIBUTE GET INVOLVED

The Greater Liverpool Chamber of Commerce Newsletter is designed and produced by the staff of the Chamber. Printing is provided by Minuteman Press.

Thank you to our advertisers and Minuteman Press (Formerly Seaboard Graphics) for helping us make this publication possible. When you advertise in our newsletter, you support the Chamber and double your brand's exposure.

THANK YOU!



Greater Liverpool Chamber of Commerce **Executive Officers 2023**



President, Bill Pastella
Cirque d'Vin Wine Club
315-424-1666
williampastella@aol.com / cirquedvin@gmail.com
205 South Salina St., Suite 300, Syracuse, NY 13202



1st Vice President, Mark Cardone
Rooftop Realty Group & Cardone Consulting
315-944-2198
mark@markcardone.com
201 Second Street, Liverpool, NY 13088



2nd Vice, President Robert Just
Main Street Wealth Management, LLC
315-516-8052
rjust@mainstwm.com
Chair of the Marketing Committee
Serving Central New York



Treasurer, Richard Usher

Evans and Bennett, CPAs

315-474-3986
richard.usher@evansandbennett.com

2112 Erie Blvd E, Suite 100, Syracuse, NY 13224



Secretary, Sheree D'Agostino
AP/ ENV Insurance Agency
315-641-5848
sdagostino@insurewithenv.com
7789 Oswego Road, Liverpool NY 13090



Greater Liverpool Chamber of Commerce **Board of Directors 2023**



Janet Polech
Inspiredprints
315-860-0503
janetpolech@inspiredprints.net



Yvonne McCool COBRA Allies 315-515-5192 ymccool@cobraallies.com



Jennifer Covert
NAMOW
315-452-1402
programdirector@namow.org



Annette Sherwood-Ficher Seneca Savings 315-303-3368 asherwood@senecasavings.com



Mark Roberts
Staff Leasing
315-641-3600
mark@staffleasing-peo.com



Mark Hayes Syracuse Crunch Hockey mark@syracusecrunch.com 315-473-4444



Immediate Past President, Rina Corigliano-Hart OneGroup of NY, Inc. 315-413-4492 rhart@onegroup.com



Lucretia Hudzinski
Membership & Fundraising Director
Kelly Evans
Executive Administrator



Executive Administrator
315-457-3895
chamber@liverpoolchamber.com
Liverpool Chamber of Commerce
314 Second Street, Liverpool, NY 13088

Past Presidents:

Ken Maag
Dr. Tom Conley
Christine Morrisey
Dennis Hebert
Tamara Crowley
George Powers
Rand Allgaier



nection Luncheon Connection

Tuesday, September 19

11:30 - Networking Noon - Lunch \$18



Rosamond Gifford Zoo One Conservation Place Syracuse, NY 13204

Please RSVP with your choice of food from the Honey Bee Café at the Zoo. Hear what is new and how your business can be involved with the Zoo!

Tuesday, October 17

11:30 - Networking Noon - Lunch \$18

Café at 407 407 Tulip Street Liverpool, NY 13088



Please RSVP. Café at 407 is a community café in which supports the work through *Ophelia's Place*: a nonprofit dedicated to providing support and facilitating healing for anyone impacted by eating disorders, diet culture and body oppression.

Coffee and Friends HOSTS

Barb Stone Build Your Path LLC

Entrepreneur, Lecturer, Trainer & Leadership Development





Jim McEntire

Blueprint for Selling

Coaching, Business Owners to their desired Outcomes.

Coffee Hour with Friends Tuesdays at 8 am on Zoom

Presentations to help you succeed with Sales, Marketing & Personal Growth tips every Tuesday

Find the zoom link on the chamber website



Looking for presenters and openers.

Coffee and Friends Presentations: Could this be you?

- 9/5 No Coffee and Friends Labor Day/ Start of School Week
- 9/12 Jason Impson, OneTeam Facility Service Solutions
- 9/19 Kevin Nickels, Nickel's Energy Solutions
- 9/26 IN-PERSON, 8:30 Liverpool Public Library
- 10/3 We Need Presenters
- 10/10 Looking to Present Your Business??
- 10/17 Open Date for YOU!
- 10/24 IN-PERSON, 8:30 Nutrition Fix
- 10/31 No Coffee and Friends Happy Halloween -
- ** 4th Tuesday of the month is In Person at 8:30 am**

 September 26 Liverpool Public Library

 October 24 Nutrition Fix, Moyer's Corner Plaza



NEW MEMBERS SHOWCASE

September 13

8 am

FREE

BOCES

110 Elmwood Davis Road, Liverpool

Free but please Register as an Attendee or New Member Vendor

A chance to meet all of our new members throughout the year!

BOCES Adult programs have invited to attend

There will be light refreshments



You're Invited to the Ribbon-Cutting Ceremony of Caring Family Health Nurse Practitioners PLLC

We are delighted to invite you to join us for a momentous occasion as we celebrate the grand opening of Caring Family Health Nurse Practitioners PLLC! Your presence will add immense joy to this special event.

Date: September 6, 2023

Time: 05:00 PM

Location: 6846 Buckley Rd Suite 2, North Syracuse

We are honored to have the Liverpool Chamber of Commerce as our guest of honor for the ribbon-cutting ceremony, symbolizing the official opening of our primary care office. This milestone marks the beginning of our journey to provide exceptional healthcare services to our community, fostering a culture of well-being and care.

Your support and presence mean a lot to us, and we would be thrilled to share this exciting moment with you.

RSVP by September 1, 2023

Email: bikashregmi31@yahoo.com

Phone: (315) 413-9489

We look forward to celebrating this special day with you and creating lasting memories together. Thank you for being a part of our journey!

Warm regards,

Bikash and Kumari Regmi

Caring Family Health Nurse Practitioners PLL



FLOOR COVERINGS

international

Brad Hawkins, Owner Floor Covering Int. CNY

4921 West Genesee Street Camillus NY 13031 315-960-5510

https://syracuse.floorcoveringsinternational.com/

These tips were given at a recent Coffee and Friends

Can you take these tips and apply them to your business and clients?

- 1) Clearly Communicate Expectations & Vision paint a clear picture of the vision with WHY behind it.
- 2) Proper Prep Work what's going on underneath??? This is where the most surprises come from during a project. There are ways to get ahead to eliminate most, if not all, surprises.
- 3) Understanding Products & Priorities ask questions and educate yourself. There's an alphabet soup out there.... make sure you know what you're getting!
- 4) Confirm Installation Day Plan even the smallest of details matter. Before installation have the discussion about furniture, arrival times, number of days, pets, etc.
- 5) Clear Project Completion Steps know who does what and when the project is over.... what's the providers commitment to satisfaction now and in the future?



The ARM Committee
Team meet once a month
to determine the nomination of the Business of
the month. Votes are

given for nomination to businesses that are; current on their dues, involved in the chamber and cares for the community.

Nominees are asked to share on Facebook, to their email list, twitter and in any other way to get the community to vote.

.Winners receive a business card ad in the Eagle Newspaper, a Facebook live and photo for the newsletter Then each monthly winner will be entered into the Nomination (in January) for Business of

the Year. The Business of the year will be announced at the

February 20, 2024 Luncheon.

June





Your CBD Store®

July





Liverpool Library 10 am to 1 November 25

Vendors will be members from the chamber. You can sell. All we ask s that you donate \$10 to \$15 to the chamber.

We will be handing out 200 goodie bags to the first 200 to arrive (we always run out) so get us 200 items to put in the bags. By November 17

Space is limited so get to the chamber by calling 315-457-3895 ASAP



Haunted Garage

Saturday October 21 5:30 – 7:30 pm

We would like to see more businesses in our area with items to hang with your logo or business name or stand up items

Over 200 cars and walkers go through.

We have been doing it for 2 years now.



Support your local chamber

October 18, 2023

Stop by the chamber between 10 and 2

Get a water, soda, coffee and a snack. Tell us about your challenges and how can the chamber help you more..



Thank you to all the many politicians, volunteers and sponsors who made this Liverpool Is the Place Concert Series the best. Stay tuned for the winter music series and next years concerts Keep up to date by visiting the Liverpool Place is the Place Tab at

Rhoda Sikes & Helen Windhausen
Devoted to the Lake's History
Friends of Historic Onondaga Lk 2022

Ramblings from Your President: Bill Pastella

Greetings Fellow Members,

As we come to the close of a memorable summer for your Chamber we look forward to a busy fall season. But let's take a look back at a few of the events that made the Summer of '23 so special.

The Chamber Golf tournament was a success. The weather was perfect, the course was fun (thanks Hickory Hill) and the food was plentiful. Thanks to Mark Hayes from the Syracuse Crunch who led the Golf committee, and thanks to all the volunteers who made the tournament so successful. Also a huge shout out to our sponsors who without them there would be no tournament. I had the pleasure of golfing with Mark Cardone from Rooftop Realty, your Chamber VP, and his wife Joyce. So much fun! I can't wait until next year's event.

The 2023 Liverpool is the Place concert series wrapped up another memorable season. I hope you had the chance to attend some of these shows. Central New York has a number of great musical acts and we were treated to so many of them this summer. Gwen McCarroll from Gwen's Helping Hands leads the Concert team, and the work they do, from lining up bands, securing sponsors and coordinating volunteers is truly amazing. They make a difficult job look easy, and I know they're already working on the 2024 lineup. Thanks to all who attended and all who helped out this year.

And finally, mark your calendars for one of my favorite events, Trunk or Treat, being held Friday October 27 at Davidson Ford, Route 31. If you've never been you owe it to yourself to come out (dress up if you'd like) and see the creative way the venders decorate their cars for Halloween. And there's candy!

Thanks in advance to all who support this event and make it so enjoyable for all who attend.

thank





659 Old Liverpool Road Liverpool, NY 13088

315-453-7011

Amorepizzaandmore.com

From meat lovers to vegetarian style pizzas, Amore Pizza and More provides a delicious healthy option for everyone. Chicken Wings, hot and cold subs, salads and MORE!

Are you turning 65 or new to Medicare?

Choosing your first Medicare plan is a big decision. You don't have to make it alone.

Humana A more numan to healthcare™

A more human way



Call a licensed sales agent today KALEIGH BALACH 315-516-9213 (TTY: 711) Monday - Friday, 8 a.m. - 5 p.m. KBALACH@HUMANA.COM, HUMANA.COM/KBALACH

Y0040 GHHJ4HAEN22 AD C



214 Oswego Street Liverpool, NY 13088

315-802-6696 rosiestracksidediner.com

Build Your Relationship Today.

Contact Lauri Hoover

Business Development Officer

315.728.3474

lhoover@empowerfcu.com



Federally insured by NCUA.

Membership eligibility required. Loan approval based on creditworthiness.



Hayden Jewelers

We are the Diamond People!

Mark Hayden Phone (315) 622-1228 Fax (315) 622-9043 7647 Oswego Road Liverpool, New York 13090 Hours: Tues. - Fri. 10-7, Sat. 10-3

Diamonds . Fine & Estate Jewelry

Sun. & Mon. Closed



POWERS

Monthly financial statements, tax planning and preparation, payroll services, business counseling, budgeting and planning 7481 Morgan Rd., Liverpool, NY 13090

(315) 701-1120



4800 Bear Road, Liverpool, NY 13088 www.elderwood.com



To provide quality home improvements to Residential &

Commercial Customers in our great area.

All Your Home Improvement Needs!

www.capitalhomeimprovements.com

315-898-7663





	www.NationalDayCalendar.com www.NationalDayCalendar.com
1-Sep	Hotel Employee Day
2-Sep	Play outside Day-remember we have great parks
3-Sep	National Cinema Day-John Hunt NCM what's showin
4-Sep	Labor Day
5-Sep	Cheese Pizza Day-Amore!
6-Sep	Read a Book Day-Liverpool Library can help
7-Sep	Beer lover's Day
8-Sep	Star Trek Day-Beam me up Scottie
9-Sep	Care Bears-Take care of each other
10-Sep	Swap Ideas-Chamber members do that well
11-Sep	Day of Service-what wil you do for your community?
12-Sep	We are all one Family
13-Sep	Programmer Day
14-Sep	Parents Day Off-Really!!!!
15-Sep	Online Learning
16-Sep	Tradesman Day-Check Out BOCES Adult programs
17-Sep	Reponsible Dog ownership day and Dance Day
18-Sep	Wife Appreciation Day
19-Sep	Talk like a Pirate-Walk the plank
20-Sep	IT Professionals day-
21-Sep	New York Day-I Love NY
22-Sep	American Business Woman's Day
23-Sep	Teal Talk Day-Hope for Heather
	Family Health and Fitness-Many businesses at liverpoolcham-
-	ber.com
	Tune up Day-ck out our auto members
•	Voter Registration Day
	Forgiveness Day
	Drink Beer Day REGISTER NOW
	Coffee Day-We have numerous Coffee shops
30-Sep	Love People Day-ALL People!!!!

National Women's Business Month





1-Oct	Homemade cookies-sugar top and blossum can help you
2-Oct	Custodial Workers Recognition Day
3-Oct	Techies Day
4-Oct	Golf Lover's Day-Miniature or 18 holes?
5-Oct	Do Something Nice Day
6-Oct	Manufacturing Day- Fasteners and Flex Hose
7-Oct	Chocolate Pretzel Day-try Speaches!
8-Oct	Pierogi Day-Polish person had to add this
9-Oct	Native American Day
10-Oct	Walk to a Park Day-We have so many
11-Oct	Stop Bullying Day
12-Oct	Savings Day-ck out the Credit Unions and Banks
13-Oct	Train Your Brain Day
14-Oct	Costume Swap Day
15-Oct	Grouch Day-Ok you get one day, get over it!
16-Oct	Boss's Day
17-Oct	Mulligan Day
18-Oct	Support your Local Chamber Day-Stop by and chat and have some refreshments
19-Oct	Get to know your customers Day
20-Oct	Get Smart with Credit Day
21-Oct	Pumpkin Cheesecake Day
22-Oct	Make a Dog's Day-Earthwise
23-Oct	Boston Crème Day
24-Oct	United Nations Day
25-Oct	Artist Day
26-Oct	Pumpkin Day
27-Oct	American Beer Day-Trunk or Treat at Davidson Ford
	Make a Difference Day-there are so many not for profits that can use your help
	Cat Day
	Candy Corn Day
	Halloween
	<u> </u>



Auto Detail

Mobile Car Detail

martyscardetail.com marty@martyscardetail.com 315-879-3164 Marty Kostadinov Serving Central New York Detailing your car in your driveway!

Bookkeeping

Weld Street Bookkeeping

Weldstreetbookkeeping.com lwittmann@ weldstreetbookkeeping.com 585-478-7843 Latashia Wittmann PO Box 513 Naples, NY 14512

Weld Street Bookkeeping provides remote bookkeeping services to small business owners who use QuickBooks Online that need help navigating and managing the financial operations of their business.

County Park

Friends of Beaver Lake Inc.

beaverlakenaturecenter.org businessmgr.fobl@gmail.com 315-638-2519 Carolyn Stack 8477 East Mud Lake Road Baldwinsville, NY 13027

Members of the Friends of Beaver Lake are a key to the success of the Nature Center. Thousands upon thousands of visitors stream into Beaver Lake over the course of a year. Your Membership supports land acquisition efforts at Beaver Lake, guarantees the continuation of over 400 programs offered annually, provides for physical improvements to the Nature Center and 9 miles of trails for hiking, skiing, snowshoeing and birding.



Dental

1st Impression Dental

1stidental.com firstimpressiondentalpc@gmail.com 718-230-0908 Pooria Shahin 719 Franklin Ave. Brooklyn NY 11238

We are committed to providing our patients with reliable outcomes by using CAD-CAM technology, digital X-rays, and high-tech tools that reduce discomfort and make treatment pleasant.



General Practitioners

Caring Family Health Nurse Practitioners

caringfamilyh.com bikashregmi31@yahoo.com 315-413-9489 Bikash Regmi 6846 Buckley Rd, Suite 2 North Syracuse, NY 13212

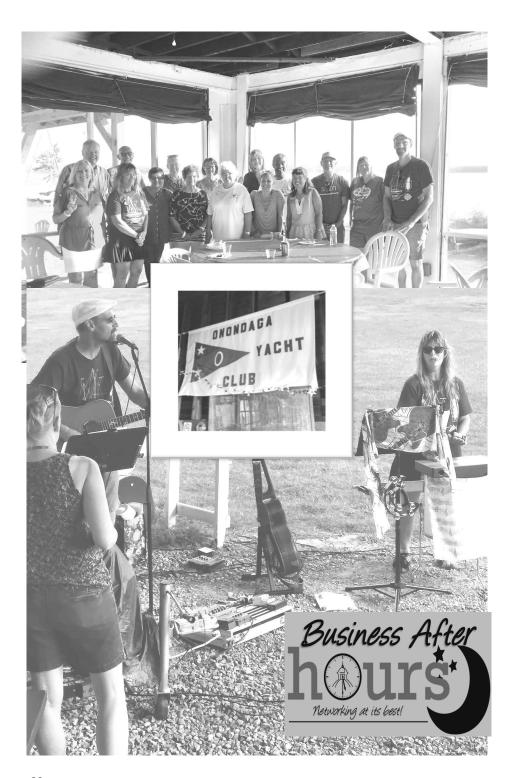
Choosing a healthcare provider is an important decision that can have a significant impact

on your health and well-being. At Caring Family, we are dedicated to providing exceptional care that exceeds our patients' expectations.

Doctors Network

doctorsnetwork.com/dentistsliverpool-ny support@doctorsnetwork.com 866-800-3168 Pooria Shahin 719 Franklin Avenue Brooklyn NY 11238

Doctors Network, a unique healthcare startup, is making access to affordable healthcare possible for patients while providing value for dentists and physicians. With a unique platform that utilizes a comprehensive database of dentists and physicians and a direct dental and primary care plan offering, Doctors Network is making healthcare more affordable and accessible for all.





What happens at a Liverpool Chamber Lunch, you ask?

- Great food from Home Team Pub
- Met two guys wearing kilts Men In Kilts
- Got some homemade peanut butter cups (Thanks Nancy
- <u>。</u>)
- Learned about our upcoming cornhole tournament
- Conversations with some amazing people
- Made tentative plans for mini golf

Truly the greatest chamber in the world Mark Cardone



endoy caregiving made smarter



8 Adler Drive, Suite 3, East Syracuse, NY 13057



Liverpool Chiropractic & Wellness 315-461-4510

Most insurances accepted
Distinguished Fellow of Clinical Biomechanics of Posture
Dr. Laura Harrington
402 Tulip Street, Liverpool 13088

www.liverpool-chiropractic.com

Place Your Ad Here! Black & White \$150 FOR ONE YEAR

Place Your Ad Here Today! Black & White \$150 FOR ONE YEAR

EMBERS AKING OVES

This section helps members feature their exciting news!

Congratulations to Anniika Tyson, Community & Partnership Activation Manager and Jordan Bergen, Merchandise & Game Operations Manager for your new roles at Syracuse Crunch Hockey Club!





Congratulations to the following members who were Honored CNY Business Journal's 40underForty!

- Ashley Whitt, Sidney FCU
- Casey White, Chimera Integrations
- Andrew Flamick, Usherwood Office Technology
- Megan Thomas, Esq., OCWA





Congratulations Dr. Tina Chee, owner of Updeisgn Primary Care, for your article in the August 2023 issue of Syracuse Women.



Bryant & Stratton College Personal Education, Lifetime Success.*

Personal Education. Lifetime Success.* Since 1854

Congratulations Melissa Seltzer and Brooke Laukaitis of Bryant & Stratton for your Young Leaders article in the August 2023 issue of Syracuse Women Magazine. **ARM Team:** Meets once a month at 8 am First Thursday of the Month. This team deals with membership, Ambassadors, retention, recognition, awards, greeting members at networking events and orientating new members. Anita Leitgeb from the Salvation Army is our TEAM Leader.



If you would like to be put on our Ambassador roster for grand openings, anniversary events and more, call the chamber. If you know of a business that would benefit from an Ambassadors presentation, please share it with the ARM Team! Involvement with our new Ambassadors team is a great way to network with fellow Chamber members as well as gain valuable exposure with area businesses. Help us spread the good word about all the positive things happening in our Liverpool Area Business community!



Ambassadors-Help to pass out Mint packages to new members, Ribbon Cuttings attendance and help with photography and collecting business cards, Take prospect literature to New businesses. Your time is set by you.

The Marketing Team serves as a THINK TANK to assist the Executive Director, the board of Directors, and the other teams in promoting events and activities sponsored by the Chamber. The Marketing team provides enhanced opportunities for communication and connection, business to business and business to community.



- The strategy includes promoting awareness via internet, print, broadcast and social media.
- Marketing will help with exposure to obtain market expansion and to build customer loyalty.
- Provide material for the Newsletter and Facebook.

Robert Just, .from Main Street Wealth Management.

The Golf Committee recruits sponsors, golfers,

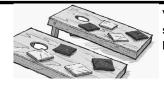
I is a great way to meet and get them involved mation.

January to July



starts to meet in January and raffle items and volunteer.

other businesses in the chamber and exchange business infor-



Volunteers needed to help with getting teams, sponsors, prizes, raffles and the day of the Cornhole Tournament. October to January

Check other dates in this publication

September 6-Ribbon Cutting

September 13 Wednesday New Member Showcase at OCM BO-CES at 8 am

September 19 Tuesday Lunch Connection Venue zoo

September 26 Coffee and Friends Liverpool Library (in person)

October 4 Coffee and Friends at Hunt Real Estate

October 17 Tuesday Lunch Connection Café 407

October 18 Support your Local Chamber

October 26 Coffee and Friends Nutrition Fix (in person)

October 27 Trunk or Treat at Davidson Ford 5 to 6:30, Vendors wanted

October 21 Haunted Garage at LPL

November-21 Lunch Connection w Chick Fil A



Davidson Ford Coffee and Friends we got to test drive the all electric Mustang. We heard about the future Cars. We heard about the the F! Truck and how that electric truck was able to help those in Texas when they had no electric. That truck can power your home when the lights go out.

Thank You Davidson Ford or an Epic in Person Coffee and Friends.



To all who supported our Golf Outing on July 14, 2023
Mark Hayes our Chair of this event.

Corporate Sponsor-Sidney
Credit Union
Major Sponsore Boofton Boofton

Major Sponsors-Rooftop Realty

Group, Earthwise, Farmers Insurance **Cart Sponsor**-Build Your Path

Beverage Sponsor-ENV

Marshmallow Contest Hope for Heather

Cornhole Contest-Symphoria

Putting Contest-Empower FCU

Hole Sponsors-Main Street Wealth Management, All Car Care, Evans and Bennett, North Area Meals on Wheels, COBRA Allies, Flex-Hose, Staff Leasing, Voss Signs, Home Team Pub, Elderwood of Liverpool, Syracuse Crunch, CNY SHRM

Food PB&J and Chick-Fil-A and Bagelicious

All of our Raffle donations - Main Street Wealth Management, Capture the Moment, Home Team Pub, Syracuse Crunch and Mets, Kelly Evans, Lucretia Hudzinski, Empower FCU, Seneca Saving, Hampton Inn 31 and Carrier Circle, 9 Round Fitness, Creative Florist, NCM John Hunt, Bagelicious, Blue Moon Apothecary, Runnings, Cirque D'Vin, Inspired Prints, Erin's Angels, KPW Laboratories.

Volunteers, Jim McEntire, Dottie Splawn, John Edwards, Janice Harvey, Jennifer Covert and Brian, Janet Polech, Susan Farnsworth, Tess Kenney, Yvonne McCool, Rob Just, Sheree D'Agostino, Nancy Miller our Photographer.

All the donors to the goodie Bags, that was a great bag of gifts to our golfers.

Hickory Hill Golf Course for being so accommodating and making us look so good.









Space Intentionally left blank for Your Ad Here

In Color

Full Space - \$650 for 1 year 1/2 Space - \$400 for 1 year

Lucretia Hudzinski chamber@liverpoolchamber.com 315-457-3895 For more information