

Floor Coverings International

The Company

Growing company providing paid extensive training to make you as successful as possible in your role. Floor Coverings International is the national leader in in-home flooring sales. Our mission is to give our customers the best in-home flooring experience in North America. Check out our location's Google reviews at: <https://tinyurl.com/ycxhhwks>

The Position and Responsibilities

As a Floor Coverings International Design Associate, you will go out on both company and self-generated leads in your provided mobile showroom to meet with homeowners and assess their flooring needs and wants. (A valid driver's license is required) Once the goals of the project are understood, you will recommend and sell the flooring solution that best fits their needs.

- Coordinate installation time and communication schedule with Office Manager
- Communicate customer needs/expectations to Install Manager to make jobs go smoothly
- Ability to maintain customer relationships and develop key referral sources to generate ongoing business
- Engage in on-going training/educational requirements (may involve travel at company expense)

The Fit

People who succeed in this role are good listeners and can easily build rapport with customers. They also have a bit of a creative side and are driven to exceed goals. People who excel at creating an exceptional customer experience are prime candidates for success in this role, no matter what their background is. We are looking for an individual who isn't afraid to work hard, including some evenings and weekends. While knowledge of flooring is desirable, it is not required. We service the Central New York area; Syracuse and the surrounding suburbs within a 45-60 mile radius.

The Pay

Full-time design associates earn anywhere between \$45,000 - \$100,000+ depending on effort and results. There is no upper limit to what can be earned. Pay is base salary plus results-based Commission. Bonus opportunities for achieving goals and hitting performance benchmarks (eg. attendance at annual company convention in Cabo, Mexico)

If you feel you might be a good fit for our team, please submit your resume and a cover letter stating why we should consider you for the role. Floor Coverings International is the #1 mobile flooring franchise in North America. Our unique shop-at-home model allows customers to get perfect new floors without ever leaving their home. Our 350,000+ customers give us an average 4.8 star rating. That's a big reason why we are growing six times faster than our competitors and why we have an immediate need to hire Sales/Design Associates across our territory.

Apply Online at <https://fci-syracuse.careerplug.com/j/01mx7z8>